



ALFREDO VALENTINO

School: ESCE

Main department: International Business

Email: avalentino@esce.fr

Academic rank: Associate professor

Country of citizenship: Italy

CURRENT POSITION:

Associate Professor of International Business – International Business Department at ESCE International Business School - Immeuble Cœur Défense | 82, Esplanade du Général de Gaulle | 92934 La Défense Paris

Academic Director for the Specialization in International Business Development

Academic Director for the MSc International Business Development

VISITING PERIODS:

May 2021	Visiting researcher at Politecnico di Milano, Via Raffaele Lambruschini, 20156 Milano MI, Italy
Oct 17-Nov 17	Visiting researcher at IAE Lyon School of Management, 6 Cours Albert Thomas, 69008 Lyon
April 12-March13	Visiting researcher at Copenhagen Business School (CBS) - Kilevej 14, DK-2000 Frederiksberg (Copenhagen)

EDUCATION:

Jun 13	<p>PhD in “Management”, research area: “International Business”.</p> <p>Thesis: Is it time to relocate? An empirical investigation on the effects of institutions and economic crises on Headquarter mobility”. Supervisors: Prof. Phillip C. Nell (Wu University, Vienna), and Prof. Matteo Caroli (Luiss Business School, Rome).</p> <p>Thesis committee: Prof. Torben Pedersen (Bocconi University), Prof. Luigi Marengo (Luiss Business School), Prof. Salvatore Torrisi (Bocconi University)</p>
April 09	<p>Master of Science in “Management” with path in “International Business”</p> <p>Università Luiss Guido Carli, Rome, Italy</p>

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Nov 06 Bachelor's degree in "Economia e Aziendale" (Management)
Università Federico II di Napoli, Italy

PROFESSIONAL EXPERIENCE:

Academic Activities:

Jan 15 – Dec 18 Luiss Business School Post-doctoral fellow in International Business

Teaching Experience:

International University of Monaco (IUM)

- Introduction to quantitative methods (DBA program – 30 hours)
- Advanced applied quantitative methods (DBA program – 30 hours)

ESCE International Business School

Course: International strategic development (M1)

Course: International value chain, location decisions, and sustainability (M2)

Course: Research Methodology for final thesis (M2)

Course: Capstone 3: International market entry strategy (Bachelor)

Course: International Market Selection (M1)

IAE Lyon School of Management

Course: How to design a sustainable International Strategy (Workshop of 18h. each January during the International Week)

Luiss Business School

Course: Corporate & Competitive Strategy (24h. M1)

Course: International Management (30h. M1)

Doctoral Mentorship

Mentor for PhD students during:

- Doctoral consortium in the 7th edition of the Export Management Workshop, Rabat 2025
- Doctoral consortium in the STEP Global Summit, Italy 2024

RESEARCH AND PUBLICATIONS:

Papers in peer-reviewed journals

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| 2025 | Valentino A., Mayrhofer, U. & Fracassi, E. (2025). How do strategic and financial buyers affect post-acquisition performance?, <i>European Journal of International Management</i> (FNEGE:4, CNRS:4, ABS:2) |
| 2025 | Valentino A., Diaz Matajira, L., Szymanska, I. (2025). Crisis management in family firms: the combinations of family business involvement and directive leadership that influence business and social performance, <i>Journal of Family Business Management</i> (ABS:1) |

- 2024 Cano-Rubio, M., Barroso, A., Sanguino, R., Valentino, A., Calabro, A., & Basco, R. (2024). We don't fire! Family firms and employment change during the COVID-19 pandemic. *Journal of Family Business Management* (ABS:1)
- 2024 Issah, W., Calabrò, A., Clauss, T., Valentino, A., & Diaz-Matajira, L. (2024). Wait or pivot? Family and non-family firms' strategic responses to COVID-19 and employment change. *Journal of Business Research*, 184, 114885 (ABDC:A, FNEGE:2, ABS:3)
- 2024 Elia, S., Goerzen, A., Piscitello, L., & Valentino, A. Re-evaluating the offshoring decision: A behavioral approach to the role of performance discrepancy. *Journal of Management Studies* (FT50; ABS 4; FNEGE 1).
- 2024 Åberg, C., Calabrò, A., Valentino, A. and Torchia, M. (2024), Socioemotional Wealth and Family Firm Performance: The Moderating Role of CEO Tenure and Millennial CEO. *British Journal of Management* (ABDC:A, FNEGE:1, CNRS:2, ABS:4)
- 2024 Bang, N.P., Calabrò, A. and Valentino, A. (2024), Strategic transitions: unraveling the impact of socioemotional wealth and generational cohorts on succession planning in family SMEs, *International Journal of Entrepreneurial Behavior & Research*, Vol. 30 No. 1, pp. 23-51 (ABDC:B, FNEGE:3, CNRS:4, ABS:3)
- 2023 Calabrò, A., Mayrhofer, U., & Valentino, A. (2023). Business families do it differently! Navigating cycles and waves of family firm internationalization. *International Journal of Entrepreneurial Behavior & Research*, 29(5), 1075-1098. (ABDC:B, FNEGE:3, CNRS:4, ABS:3)
- 2023 Calabrò, A., Torchia, M., Quarato, F., Valentino, A., Cambrea, D. R., & Lohe, F.-W. (2023). Family Firms' Shareholder Structure and International Acquisitions: A Differentiated Socioemotional Wealth Approach. *Family Business Review* (ABDC:A, FNEGE:2, CNRS:2, ABS:3)
- 2022 Dimitrova A, Triki D. & Valentino A. (2022). The impact of state fragility on FDI inflows: The moderating role of natural resources and democratic governance in the MENA region. *Canadian Journal of Administrative Sciences/Revue Canadienne des Sciences de l'Administration*, vol. 39, no. 2, pp. 184-198 (ABDC:B, FNEGE:3, CNRS:3, ABS:2)
- 2022 Dimitrova A, Triki D. & Valentino A. (2022). The effects of business- and non-business-targeting terrorism on FDI to the MENA region: The moderating role of political regime. *International Business Review*, vol. 31, no. 6, pp. 101976 (ABDC:A, FNEGE:2, CNRS:2, ABS:3)
- 2022 Valentino A., Mayrhofer, U. & Caroli, M. (2022). Internal and external drivers of anticorruption policies in multinationals. *International Business Review*, vol. 31, no. 6, pp. 102010 (ABDC:A, FNEGE:2, CNRS:2, ABS:3)
- 2022 Valentino A., Mayrhofer, U. & Caroli, M. (2022). Let's stay connected: The impact of social and business network on foreign subsidiary performance. *Management International*, vol. 26, no. 6, pp. 117-132 (FNEGE:2, CNRS:3)
- 2021 Pongelli, C., Valentino, A., Caroli, M., Calabro' A. (2021). Family-Centered Goals, Geographic Focus and Family Firms' Internationalization: A Study on Export Performance. *Entrepreneurship and Regional Development*, vol. 33, no. 7-8, pp. 580-598 (ABDC:A, FNEGE:2, CNRS:3)

- 2019 Valentino, A., Schmitt, J., Koch, B., & Nell, P.C. (2019). Leaving Home: An Institutional Perspective on Intermediary HQ Relocations in Europe. *Journal of World Business*, vol. 54, no. 4, pp. 273-284 (ABDC:A, FNEGE:1, ABS:4)
- 2018 Valentino, A., Caroli, M., & Mayrhofer, U. (2018). Establishment modes and network relationships of foreign subsidiaries. *International Business Review*, vol. 27, no. 6, pp. 1250-1258 (ABDC:A, FNEGE:2, CNRS:3, ABS:2)
- 2013 Hausberg, J. P., Valentino, A., & Sabini, L. (2013). Environmental Turbulence and Complexity and the Optimal Degree of Internal Open Innovation for MNCs. *International Journal of E-Services and Mobile Applications (IJESMA)*, 5(4), 1-24.

Book

- 2015 Caroli M., Cavallo M., Valentino A., (2015). “Eco-Industrial Parks: a green and place marketing approach”. Luiss University Press. ISBN: 978-88-6856-042-3

Case Study

- 2020 Caroli M., Pongelli C., Valentino A., (2020). “Elettricità futura: the challenge for integration, innovation and sustainability in the electric industry”. Luiss Business Cases. ISBN: 978-88-6105-529-2

Book Chapters

- 2022 Valentino A., & Franco S. (2022). Organizational Models and Headquarters-Subsidiary Relations in Multinational Companies. In *International Strategy*. Egea.
- 2020 Caroli, M., Pongelli, C., & Valentino, A. (2020). Family-owned MNEs and transparency: a focus on corruption risk in host countries. In *A Research Agenda for Family Business*. Edward Elgar Publishing.
- 2017 Caroli, M., & Valentino, A. (2017). Does recurrence matter? The impact of music festivals on local tourist competitiveness. In *Tourism in the City* (pp. 221-233). Springer, Cham.
- 2015 Caroli M., Valentino A., Le funzioni e le attività dell’Headquarter e delle sussidiarie, in Caroli M., (2015). “Gestione delle imprese internazionali” – 3/ed. – McGraw Hill.
- 2015 Caroli M., Pongelli C., Valentino A., Le strategie di espansione estera, in Boccardelli P., Fontana F., (2015). *Corporate Strategy*, Hoepli.
- 2014 Valentino, A., Nell, P. C., & Hotho, J. J. (2014). MNC Headquarters as Global Network Orchestrators: Insights from Headquarters Relocation Patterns in Europe. *Advances in International Management*, 27, 299-323.
- 2012 Sabini L., Valentino A., Sinha K.M., (2012). Search phase and the openness effects in MNEs. In De Marco, M.; Te’eni, D.; Albano, V.; Za, S. (eds.), *Information Systems: Crossroads for Organization, Management, Accounting and Engineering*. Physica-Verlag, Berlin Heidelberg. ISBN 978-3-7908-2788-0.

Reviewer activity

I am reviewer for the following conferences: Academy of International Business (AIB), Academy of Management (AOM), European Academy of Management (EURAM), European International Business Academy (EURAM)

I am ad-hoc reviewer for the following journals: Journal of International Business Studies, Journal of World Business, British Journal of Management, Global Strategy Journal, Journal of Business Research, European Journal of International Management, Industry and Innovation, Journal of Global Entrepreneurship Research, Thunderbird International Business Review, Journal of Knowledge, Journal of family Business Strategy.

LANGUAGE AND COMPUTER SKILLS:

<i>Language</i>	Italian: native
	English: fluent
	German: elementary
	French: Intermediate
<i>Informatics</i>	Excellent knowledge of Microsoft Office (2003-2010) – ECDL certificate
	SPSS, Stata
	Structural Equation Modeling (SEM) - SmartPLS